Automotive Consulting Solution

Delivery Service Level



Agenda

1. Benefit for the Customer

- 2. Description of the Function
- 3. The Function in the System
- 4. Technical Information

Customer Benefit

Solution



- Proven solutions/services of SAP Automotive Consulting
- Solutions already running productive at several customers
- Solutions and documentation are available in German and English

Cost



- Exact calculation of implementation cost. Implementation for fixed price
- 6 months of free follow up care operations for bug corrections starting at the date of installation within the development landscape. Afterwards chargeable consulting support starts
- No additional ongoing costs (i.e. maintenance cost)





- Prompt implementation possible
- Defined timeframe for implementation

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Motivation

The Delivery Service Level Reporting allows for predications concerning one's own delivery efficiency and backlog. The evaluations can be used e.g. for

- ISO certification (ISO9000, ISO/TS 16949)
- Quality audits of the customer
- Self assessment versus the vendor evaluation (Quantity reliability / On-time delivery performance) of the customer
- The assessment of plants within corporate groups
- Determination of the potential for deliveries or revenue

The term 'Delivery Service Level' is a synonym for one's own 'Delivery Reliability', 'KPI Delivery Performance', 'On-time measurement',...

Concept

- At time of outbound delivery posting a table is filled with the actual state of the schedule line. This information stays in the table even if changed schedule lines (quantity and due dates) are posted through forecast delivery schedules/delivery schedules
- A second program (performance) assesses the schedule line data with adjustable criteria. A re-evaluation is also possible if for instance the criteria for the quantitative design changes
- An online transaction shows different views (aggregations) of the evaluated data. The actual quantity/due date (Goods Issue) can be compared with the target quantity/due date (Sales Document)

Ratable Delivery Scenarios

- Delivery of Single Order, Rush Order, Sample Order...
- Delivery of Delivery Order
- Delivery of Scheduling Agreements without Delivery Schedules
- Delivery of Scheduling Agreements with Delivery Schedules (Forecast / JIT / Planning Delivery Schedule)
- Delivery of Scheduling Agreements in reference to an Outline Agreement
- Delivery of Summarized JIT-Calls
- Delivery of Sequenced Delivery Schedules
- Delivery of External Service Agents
- Delivery of Intercompany Sales
- Delivery of Third-Party Order Processing with Standard Orders → Assessment only possible with ACS. The process in the SAP-standard doesn't have outbound deliveries
- Delivery of Third-Party Order Processing with Scheduling Agreements (ACS)
- Delivery of Stock Transfer Orders
- Delivery of Stock Transfer Scheduling Agreements

Subset of functions

- Assessment of date requested by customer and/or confirmed date (first confirmed date can be realized project specific)
- Assessment of the delivery service level with/without reflection the backlog
- Output list / Selection of 'Delivery Service Level overall' (Quantity + Date) quantity reliability and on-time delivery performance
- Excel Download
- Re-evaluation of data after changes to customizing or master data
- Aggregation available (e.g. Sales Document, Sold-to Party, Sales Organization, Ship-to Party, Customer Group, Plant)
- Foundation for analysis with SAP BI (Reporting SAP BI not included in the SAP ACS)
- Program for deletion of evaluated, aggregated data records
- Performance aspects (e.g. per day 900 deliveries are created with one position; one delivery can have 300 positions and every position could refer to more than one schedule line in a scheduling agreement)
- Customizing partly possible on the level of sold-to-/ship-to-party

Subset Topics/Customizing (I)

- Transparent output of scheduling agreement- / -item- / -call- / schedule-linenumber
- Possible assessment of each schedule line: In the forecast delivery call are schedule lines with 'backlog', 'immediate requirement', 'preview'. All the schedule lines are supplied within one delivery. Every schedule line is evaluated separately
- Allocation of Delivery Lines (multiple Deliveries of items / Delivery Lines, partial Delivery)
- Consideration of Transport Time e.g. via the Route (Topic: Deliveries ex works, Deliveries with the date of arrival at the customer plant)
- Handling of Over-/Under delivery (Quantity)
- Handling of variance days (preliminary leg/backlog)
- Contingent activation of the evaluation by plant / sales document category / item category. Example: no delivery service level reporting for return deliveries
- Creation of handling units in the outbound delivery (HUM tolerances). Example: due to packing instructions the delivery quantity needs to be rounded up

Subset Topics/Customizing (II)

- Different date types of the schedule lines are considered. Example: The forecast delivery schedule contains weekly format; delivery takes place twice a week
- Batch / Batch split
- Deletion of the outbound delivery / cancellation of the goods issue
- Manual corrections with the indication of reasons and actions
- Selection of additional trips (E.g. via a 'Z-route')
- The outbound delivery is created for a Sequenced Delivery Schedule today but the goods issue is posted the next morning/day (JIT tolerance functionality)
- Processing with scheduling agreements ('repetitive manufacturing') without ATP
 - Delivery Service Level based on date requested by customer and/or
- Processing with single orders ('retail') with ATP
 - Delivery Service Level based on date requested by customer / Confirmed Date (ATP)

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Delivery Service Level: Cockpit

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Selection: List output

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ODivision				
○ Sales office				
○ Sales group				
ODisrtibution Organisation				
OShipping point				
○Route				
○Corp. group				
OCustomer group				
○AcctAssgGr				
○ Sold-to-party				
○ Sold-to-party date				
○ Ship-to-party				
○ Industry code 1				
Ocustomer hierarchy				
OMaterial				
○ Material type				
OPlant/MRP controler				
○MRP group				
○Plant				
Product hierarchy				
OProfit center				
OPurchasing Group				

Selection: Organization and Sales document

General List output Organization Sales docum	ent Partner Material		
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Sales Organization	General List output Organization Sales documen	t Partner Material	
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Sales Group	Route	to	2
	Sales Document	to	2
	Sales document item	to	2
	PO number	to	2
	Purchase order date	to	-
	Customer material	to	2
	Sales Document Type	to	2
	Item category	to	2
	Delivery	to	2
	Delivery item	to	2
	Delivery Type	to	2
	Delivery creation date	to	2
	Special proc. indicator	to	2
	Shipment Number	to	2
	Shipment type	to	2
	Reason	to	2
	Action	to	-

Selection: Partner and Material

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Output List: Deliveries (I)

Deliveries - confirmed date

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Output List: Deliveries (II)

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<u>334</u>		OR		001			10.01.2006	12.01.2006	Z0100	R	1								
367		OR		001			17.05.2006	19.05.2006	Z0100	R	1								
<u>387</u>		OR		001			07.07.2006	11.07.2006	Z0100	R	1								
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Manual correction with reasons and action

Deliveries - confirmed date

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Output List: Aggregation on customer

Aggregation on customer - confirmed date

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Function: EXCEL Download

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					29	@50@) @50@	0 @5B@	11 0-			1096	10 C	
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					31	@50@) @5C@	0 @5B@	10	Numb	er of Deliveries	1098	10 C	
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					35	@5C@) @5C@	0 @5B@	100 DSL	30000115	10 LZ	80001102	10 C	
					36	@5B@) @5B@	100 @5B@	100 DSL	30000115	10 LZ	80001103	10 C	
					37	@5C@		5 @5C@	0 @50@	50 DSL	30000117	10 LZ	80001122	10 C	
					38	@5C@ @5C@		1@5C@ 1@5C@	0 @5B@ 0 @5B@	100 DSL 100 DSI	30000117	10 LZ	80001123	10 C	

In addition to the deliveries, that are already posted goods issue (Delivery Service Level),

1. all 'open', delivery-relevant schedule lines

as well as

2. all deliveries, that are not! posted goods issue

could be regarded and evaluated.

The assessment of the backlog is a on a key date measurement that could be calculated daily. There is the possibility of regarding the backlog with respect to the date requested by customer as well as confirmed date. Likewise, several aggregations could be used as a reporting function.

Ratable Scenarios Backlog

- Single Order, Rush Order, Sample Order...
- Delivery Order
- Scheduling Agreements without Delivery Schedules (Outline Agreement)
- Scheduling Agreements in reference to an Outline Agreement
- Scheduling Agreements with Delivery Schedules (Forecast / JIT / Planning Delivery Schedule)
- Scheduling Agreements with External Service Agents (storage location fill-up, not withdrawal)
- Intercompany Sales
- Third-Party Order Processing with Standard Orders → Assessment only possible with ACS. The process in the SAP-standard doesn't have outbound deliveries
- Third-Party Order Processing with Scheduling Agreements (ACS)
- VMI-Processes (SAP ACS, Planning Delivery Schedule)
- Stock Transfer Orders
- Stock Transfer Scheduling Agreements
- Scheduling Agreements for Summarized JIT-Calls (when using transaction JITH → Forecast / JIT / Planning Delivery Schedule)
- Scheduling Agreement for Sequenced JIT-Calls (when using transaction JITH → Forecast / JIT / Planning Delivery Schedule)

Selection/List output: Backlog

Delivery Service Level

General List output Organization Sales document Partner Material
Valuation type Delivery Service Level Backlog

Deliveries - confirmed date

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			DSLND				Sales doc.		-	SLNo	Order qty	Devia.days	Pind-Gi	Act-GI	Material	Material description
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Ø	0,000	Ø	0,000	۲	0,000		<u>162</u>		OR	2	100	1230	19.07.2001		INTERNET12	
X	0,000	Ø	0,000	۲	0,000	1	<u>164</u>		OR	2	100	1230	19.07.2001			
Ø	0,000	۵	0,000	۲	0,000	1	<u>165</u>		OR	2	1	1208	20.08.2001		A1	
۲	0,000	Ø	0,000	Ø	0,000	1	<u>166</u>		OR	2	100	1162	24.10.2001		INTERNET12	
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Selection/List output: Delivery Service Level + Backlog

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General	List outpu	t Or	ganizat	tion	Sales	documer	nt	Partner I	Materia	al			
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🗹 Delivery S	ervice Level												
🗹 Backlog													
Date													
Confirmed da	ate			۲									
Date request	ed by custor	ner		0									
Goods issue	/												
Goods issue	date Del	iverie	s - co	nfirm	ed da	ite							
Lights													
		8 7	6 T	🖹 🔀	1 🏂 1		1 🛯 🕒	ŭ 🖽 ŭ I 🔢	5 🖪				
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DimiContinol	a na la 🖉	0,000	/	0,000	7-1		BLOG	<u>321</u>		OR			
Contract (Contract)	<u> </u>	0,000	/	0,000		0,000				OR			
	A	0 000	`	0.000	`	0 0 0 0		332	10	OR			

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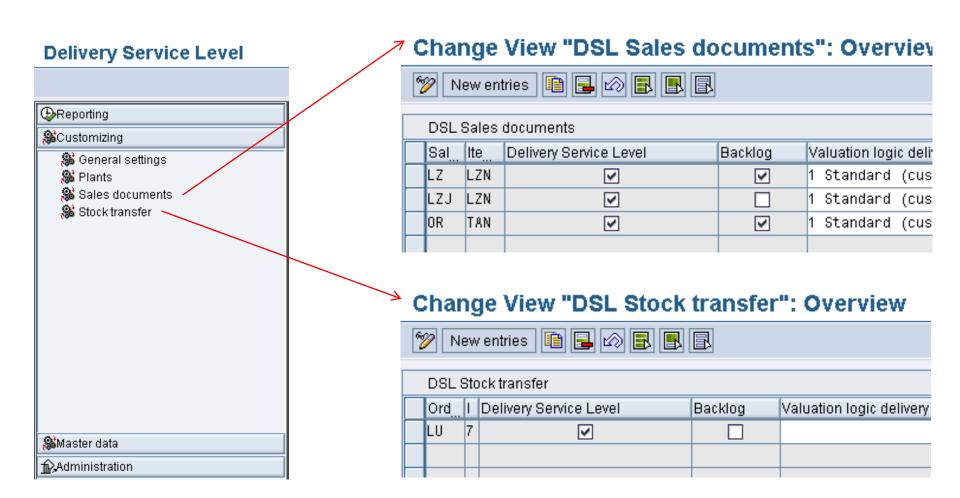
80001039

List Output: Aggregation Delivery Service Level + Backlog

Aggregation on customer - confirmed date

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Extract Customizing (Cockpit & Example)



Extract master data (Cockpit & Example)

Delivery Service Level Beporting Customizing Si Master data 鶲 Lights -🆓 Days deviation 🗸 鶲 Quantity deviation 🌋 Valuate fully packed HUs 🗯 Reasons for deviation 🔉 Action 🗯 Shipment time correction Administration

Change View "DSL Lights": Overview

🎾 New entries		🔒 🐼			R
---------------	--	-----	--	--	---

DSL Lights

Sales or	Dist. ch	Divis	Role	Partn.no	Lights	Light red	Light yellow	Light gree
			1		01Tot🖺	50	80	100
			1		02Qua🖺	50	80	100
			1		03Dat🖺	50	80	100
0001	01	01	WEShi🖺	DAIMLER	01Tot🖺	85	90	100
0001	01	01	WEShi🖺	DAIMLER	02Qua🖺	85	90	100

Change View "DSL Days deviation": Overview

🎾 New entries 间 📑 🐼 📑 🖪 🗟

DSL Days deviation

Sal	Di	Divis	Role	Partn.no	Τo	Fault i	Too Early	Fault i
			Ē		1	100	1	100
0001	01	01	WEShip-to-party 🖺	DAIMLER (1	25	0	0
0001	01	01	WEShip-to-party 🖺	DAIMLER (2	50	0	0
0001	01	01	WEShip-to-party 🖺	DAIMLER S	3	75	0	0

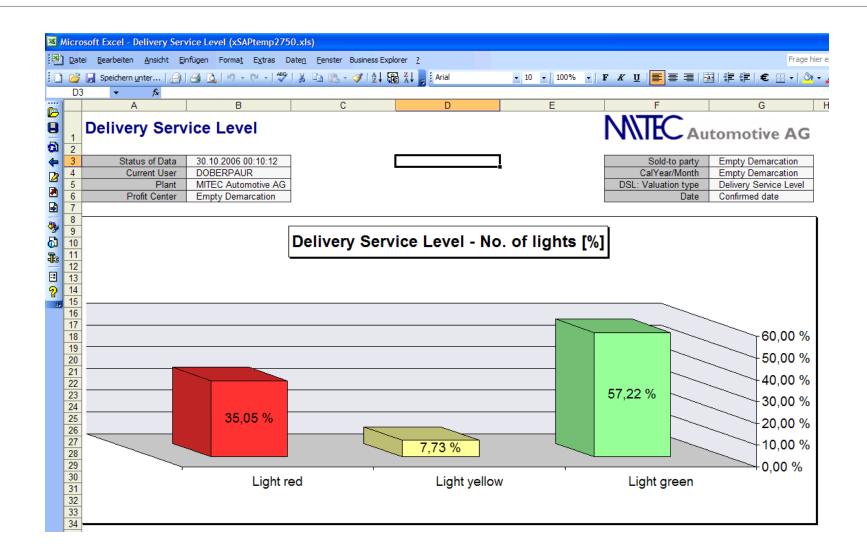
SAP BI – Reporting : Excel (I)

Date	i <u>B</u> earbeiten <u>A</u> nsicht	Einfüger	n Forma <u>t</u> E	<u>x</u> tras Date <u>n</u>	Eenster Business Explorer ?						Frage hier eingebe	en 👻 💶
							10					
			<u></u>	· ▼ ✔ ♣ ⊔	🖻 🔁 🗸 🖋 🛓 🔀 🥈 📮 🛛 Arial	-	10 - 90%	- F K			: 🖽 • 🖑 • 🛕 •	-
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1	Delivery Serv	lice i	Level								Autom	otive A
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3	Distribution Channel									Status of Data	30.10.2006 00:10:1	2
4	Division			1						Current User	DOBERPAUR	
5	Plant		Select filter	value								
6	Profit Center		0.414							Plant	MITEC Automotive A	
7	Sold-to party		Drilldown	•						Profit Center	Empty Demarcation	
8	Ship-To Party		Remove dri	lldown						Sold-to party	Empty Demarcation	
9	Shipping point		-							CalYear/Month	Empty Demarcation	
10	Material		Properties .						DS	L: Valuation type	Delivery Service Lev	/el
11	Calendar Year/Month									Date	Confirmed date	
12												
13	Distribution Channel	Divisio	on	Sold-to party		DSL total	DSL quantity	DSL date	Order quantity	Delivery quantity	Quantity deviation	Deviation da
14	Overall Result		-			77,66 %	94,25 %	61,08 %	276.147 PC	269.764 PC	13.046 PC	5
15	Series Deliveries	Resul				88,43 %	96,65 %	80,22 %	198.898 PC	202.105 PC	2.012 PC	2
16		Produ	ct Division 01	Result		76,09 %	97,83 %	54,35 %	5.873 PC	8.740 PC	124 PC	-
17				1006	AUDI HUNGARIA MOTOR KfT; Györ	78,13 %	100,00 %		242 PC	229 PC	0 PC	
18				1025	OPEL Motoren Kaiserslautern GmbH	75,00 %	100,00 %		960 PC	960 PC	0 PC	
19				1036	VOLKSWAGEN AG	68,75 %	100,00 %		1.250 PC	1.250 PC	0 PC	
20				1070	DaimlerChrysler AG	87,50 %	100,00 %		1.524 PC	5.160 PC	0 PC	
21				1107 9991	MAN Nutzfahrzeuge Aktiengesellschaf CPD Kunde INLAND	66,70 % 50.00 %	83,40 % 100.00 %	50,00 % 0,00 %	1.880 PC 17 PC	1.124 PC 17 PC	124 PC 0 PC	
22		Deeder	at Division 00		CPD KUNDE INLAND		100,00 %		9,216 PC	17 PC 12.288 PC	0 PC	
23 24		Produ	ct Division 02	Result 1096	FORD WERKE GmbH	100,00 % 100.00 %	100,00 %		9.216 PC	12.288 PC	0 PC	
24 25		03		Result	FURD WERKE GMDH	100,00 %	100,00 %		9.216 PC	12.288 PC 195 PC	0 PC	
25		03		1023	OMS Antriebstechnik OHG	100,00 %	100,00 %		195 PC	195 PC	0 PC	
20		ICO P	rodukte	Result	OMS ANTIPOSTECHNIK OHG	96,86 %	98.03 %		182.635 PC	180.056 PC	1.716 PC	
28		ICO PI	ouune	1023	OMS Antriebstechnik OHG	100,00 %	100.00 %		575 PC	575 PC	0 PC	
28 29				1023	SEISSENSCHMIDT AG	100,00 %	100,00 %		10.634 PC	10.634 PC	0 PC	
30				1029	ThyssenKrupp Präzisions-	100,00 %	100,00 %		168.494 PC	168.494 PC	0 PC	
31				1107	MAN Nutzfahrzeuge Aktiengesellschaf	27,09 %	54,18 %	0.00 %	2.932 PC	353 PC	1.716 PC	
32		05		Result	and a create and the course of the creaters of the	45,29 %	83.43 %		979 PC	826 PC	172 PC	2
33		00		1005	AUDIAG	13,28 %	26.55 %	0.00 %	233 PC	131 PC	112 PC	2
34				1003	BMW M GmbH	50.00 %	100,00 %		8 PC	8 PC	0 PC	
35				1126	Hydraulik- Ring GmbH	57,50 %	65.00 %	50.00 %	110 PC	6 PC	7 PC	
36				1120	Voith Turbo GmbH & Co. KG	50.00 %	100.00 %	0.00 %	228 PC	228 PC	0 PC	
37				1140	BorgWarner Transmission Systems	46,23 %	92,45 %		400 PC	453 PC	53 PC	
38	Spare Parts	Resul	t		2 ct.g.t.andr Handhildolon Cystems	43.51 %	84.32 %	2,70 %	20.548 PC	6.419 PC	3.314 PC	1
								2,10 70	20.01010	0.11010	0.0171 0	

SAP BI– Reporting : Excel (II)

Date	Bearbeiten Ansicht	Einfügen Format E	<u>k</u> tras Dat	en Eenster Business Explorer	2							Frage hier eingebe	n -
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			▼ ✓	🐰 🗈 🖹 • 🝼 😫 🕷 X	* ₹	Arial		10 - 90	••• F K	민 특 품 품	M # # E	🗄 🕶 💴 🏜 🍷	Ŧ
C13		hip-To Party											
	A	В		С		D	E	F	G	Н		J	к
1	Delivery Serv	/ice Level									NNTE	CAutom	notive /
2 3	Distribution Channel										Status of Data	30.10.2006 00:1	0.12
4	Division										Current User	DOBERPAUR	0.12
5	Plant										ourient oper	DODERTAGIN	
6	Profit Center										Plant	MITEC Automotiv	/e AG
7	Sold-to party										Profit Center	Empty Demarca	
8	Ship-To Party										Sold-to party	Empty Demarca	
9	Shipping point										CalYear/Month	Empty Demarca	
10	Material									[OSL: Valuation type	Delivery Service	
11	Calendar Year/Month										Date	Confirmed date	
12													
13	Distribution Channel	Division	Ship-To	Party	ΓD	SL total	DSL quantity	DSL date	Order quantity	Delivery quantity	Quantity deviation	Deviation days	
14	Overall Result			Back	7	7,66 %	94,25 %	61,08 %	276.147 PC	269.764 PC	13.046 PC	509	
15	Series Deliveries	Result		Back to Start		38,43 %	96,65 %	80,22 %	198.898 PC	202.105 PC	2.012 PC	276	
16		Product Division 01	Resul			6,09 %	97,83 %	54,35 %	5.873 PC	8.740 PC	124 PC	-26	
17 🛛			AUDI	Add Drilldown According to 🕨	- 7	78,13 %	100,00 %	56,25 %	242 PC	229 PC	0 PC	-15	
18				Swap Ship-To Party with			400.00.00	0,00 %	105 PC	60 PC	0 PC	-16	
19				swap ship-ro Party with		Calend	ar Year/Month	50,00 %	23 PC	23 PC	0 PC	1	
20				Sort •		Distrib	ution Channel	66,67 %	108 PC	138 PC	0 PC	2	
21					-			100,00 %	6 PC	8 PC	0 PC	-2	
22			CPD I	Goto 🕨	•	Division	ו	0,00 %	17 PC		0 PC	2	
23			VOLK	Exceptions •		Materia	al	37,50 %	1.250 PC	1.250 PC	0 PC	-1	
24								0,00 %	500 PC		0 PC	2	
25				Ship-To Party		Plant		0,00 %	500 PC		0 PC	2	
26				All Characteristics		Profit (Center	50,00 %	200 PC		0 PC	-3	
27			Mana			Chinatia		100,00 %	50 PC	50 PC	0 PC	-2	
28			Warer M. Pre	Properties		Snippir	g point	50,00 %	960 PC	960 PC	0 PC 0 PC	1	
29 30				Itzfahrzeuge AG		Sold-to	party	75,00 %	1.524 PC 1.880 PC	5.160 PC 1.124 PC	124 PC	-4 -9	
30 31		Product Division 02		VERKE GmbH		Charlet		100,00 %	9.216 PC	1.124 PC 12.288 PC	0 PC	-9	
31		03		triebstechnik OHG		Struct		100,00 %	9.216 PC 195 PC	12.288 PC 195 PC	0 PC	-1	
32		05	OWS AN			0.00 %	100,00 %	100,00 %	65 PC	65 PC	0 PC	0	
33 34						0,00 %	100,00 %	100,00 %	65 PC	65 PC	0 PC	0	
35						0.00 %	100,00 %	100,00 %	65 PC	65 PC	0 PC	0	
36		ICO Produkte	Result			0.86 %	98,03 %	95,70 %	182.635 PC	180.056 PC	1.716 PC	60	
37		1001 Todukte		triebstechnik OHG		0.00 %	100.00 %	100.00 %	575 PC	575 PC	0 PC	00	
38			OMO AII			0.00 %	100,00 %	100,00 %	575 PC	59 PC	0 PC	0	
00					10	10,00 /0	100,00 %	100,00 %	262 PC	262 PC	0 PC	0	

SAP BI – Reporting : Excel (III)



SAP BI – Reporting : WEB (I)

tei Bearbeiten	Ansicht Favoriten	Extras ?											
Zurück	• • •	🖹 🔎	Suchen	Ordner	Ta 🔧	voriten	6			• 🔗 •			
sse ど http://was	tbw.sap-mitec.de:80	10/sap/bw/BEx	SAP-LANGUAGE	=E&PAGE	VO=1&CMD	=PROCESS_	ARIABLES	REQUEST_NO	=0&CMD=PROCES	S_VARIABLES&SUBCM	D=VAR_SUBMIT	&VARID=	
Delivery Se	rvice Level												
/ariable Screen													N/\TEC
7 Navigation						Variable	es				Genera	l data	
Distribution Channel		91 🖽	8			Plant		М	ITEC Automotive AC	3	Status	of Data	30.10.2006 00:10:12
Division		 E	8			Profit C	enter	E	mpty Demarcation		Current	t User	DOBERPAUR
Shipping point		9 B	8			Sold-to	party	E	mpty Demarcation		Last Re	efreshed	30.10.2006 10:54:08
Plant						CalYea			npty Demarcation			Description	Delivery Service Level
			2				aluation typ		elivery Service Lev	el		Technical Name	YLSGBEW_SDLG
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Calendar Year/Monti	١	I	8										
		I											
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Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party	108083 108507	50,00 % 75,00 %	100,00 % 100,00 %	0,00 % 50,00 %	105 P 23 P	C 60 PC C 23 PC	0 PC 0 PC	-16 1		
Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party	108083	50,00 %	100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 %	105 P 23 P 108 P	C 60 PC C 23 PC C 138 PC	0 PC	-16 1 2		
Calendar Year/Mont 2 Delivery Service Distribution Channel Series Deliveries	Level Division	Shipping point	Ship-To Party	108083 108507 109592	50,00 % 75,00 % 83,33 %	100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 %	105 P 23 P	C 60 PC C 23 PC C 138 PC C 8 PC	0 PC 0 PC 0 PC	-16 1		
7 Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party	108083 108507 109592 110080	50,00 % 75,00 % 83,33 % 100,00 %	100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 %	105 P 23 P 108 P 6 P	 60 PC 23 PC 138 PC 8 PC 229 PC 	0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2		
7 Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result	50,00 % 75,00 % 83,33 % 100,00 % 78,13 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 %	105 P 23 P 108 P 6 P 242 P	 60 PC 23 PC 138 PC 8 PC 229 PC 500 PC 	0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15		
Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result 107345	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 %	105 P 23 P 108 P 6 P 242 P 500 P	60 PC 23 PC 138 PC 8 PC 229 PC 500 PC 500 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2		
Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result 107345 107346	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P	60 PC 23 PC 138 PC 8 PC 229 PC 500 PC 500 PC 200 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2		
⁷ Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result 107345 107346 108070	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 % 50,00 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 % 50,00 % 100,00 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P 500 P	60 PC 23 PC 138 PC 8 PC 29 PC 500 PC 500 PC 200 PC 500 PC 500 PC 500 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2 2 -3		
⁷ Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result 107345 107346 108070 108083	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 % 50,00 % 75,00 % 100,00 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 % 50,00 % 100,00 % 37,50 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P 200 P 200 P	60 PC 23 PC 138 PC 8 PC 29 PC 500 PC 500 PC 200 PC 200 PC 50 PC 200 PC 50 PC 200 PC 50 PC 200 PC 50 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2 2 -3 -3 -2		
Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007	108083 108507 109592 110080 Result 107345 107346 108070 108083 Result	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 % 50,00 % 75,00 % 100,00 % 68,75 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 % 50,00 % 100,00 % 37,50 % 75,00 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P 200 P 500 P 500 P 1.250 P	60 PC 23 PC 138 PC 29 PC 500 PC 200 PC 200 PC 500 PC 200 PC 500 PC 5100 PC 5160 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2 -3 -3 -2 -1		
7 Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007 10007 10064 10100 Result	108083 108507 109592 110080 Result 107345 107346 108070 108083 Result 108698 109506	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 % 50,00 % 75,00 % 100,00 % 68,75 % 87,50 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 % 50,00 % 50,00 % 37,50 % 75,00 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P 500 P 1.250 P 1.250 P 1.524 P 1.880 P	60 PC 23 PC 138 PC 29 PC 500 PC 1.250 PC 5.160 PC 1.124 PC 7.763 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2 2 3 -3 -2 -1 -4 -4 -9 -29		
7 Delivery Service Distribution Channel	Level Division	Shipping point	Ship-To Party 1007 10007 10064 10100	108083 108507 109592 110080 Result 107345 107346 108070 108083 Result 108698	50,00 % 75,00 % 83,33 % 100,00 % 78,13 % 50,00 % 50,00 % 75,00 % 100,00 % 68,75 % 87,50 % 66,70 %	100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 100,00 % 83,40 %	0,00 % 50,00 % 66,67 % 100,00 % 56,25 % 0,00 % 50,00 % 50,00 % 75,00 % 50,00 % 50,00 %	105 P 23 P 108 P 6 P 242 P 500 P 500 P 200 P 500 P 500 P 1.250 P 1.524 P 1.524 P	60 PC 23 PC 138 PC 8 PC 8 PC 200 PC 500 PC 200 PC 500 PC 1.250 PC 5.160 PC 1.124 PC 7.763 PC 17 PC	0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC 0 PC	-16 1 2 -2 -15 2 2 -3 -2 -3 -2 -1 -1 -4 -9		

SAP BI – Reporting : WEB (II)

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				Swap Ship-To Party with	Calendar Year/Month	108 PC	138 PC	0 PC	2			
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			1000	. Swap Axes	Division	500 PC	500 PC	0 PC	2			
				Sort Ship-To Party	Material	500 PC	500 PC	0 PC	2			
				Goto	Plant ▶ Profit Center	200 PC	200 PC	0 PC	-3			
					 Shipping point 	50 PC	50 PC	0 PC	-2			
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Agenda

- 1. Benefit for the Customer
- 2. Description of the Function
- 3. The Function in the System
- 4. Technical Information

Technical Information



Available for SAP ERP ECC 6.0



Activation of automotive industrialized solution in SAP ERP System not necessary



Technical installation is possible remotely



Modification-free

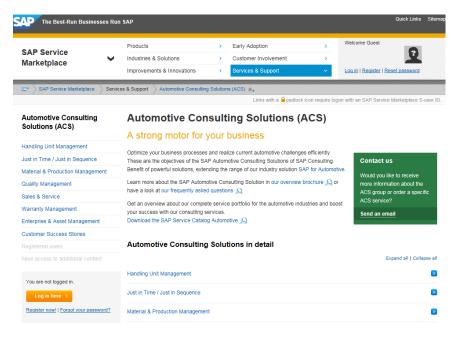


Delivery in Z-namespace

Source of Information

Internet Overview-, Detail- and Customer presentations

<u>http://www.sap.com/acs</u>



Email - distribution list

Signing up through mario.rebitzer@sap.com

OSS-System

Notes (Search term: Automotive Consulting Solutions)



Thank you!

Mario Rebitzer

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